

CELA

BUDGET VS. ACTUALS: FY18-19 BUDGET - FY19 P&L

November 2018 - April 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
400.000 Member Dues		15,000.00	-15,000.00	
400.001 Additional Faculty Based on Landscape Journal	34,860.00		34,860.00	
400.002 Affiliate	2,310.50	2,117.52	192.98	109.11 %
400.003 Associate	7,000.00	3,000.00	4,000.00	233.33 %
400.004 Corresponding	1,125.00	124.98	1,000.02	900.14 %
400.005 Full Member Schools	148,000.00	75,000.00	73,000.00	197.33 %
400.006 International		199.98	-199.98	
Total 400.000 Member Dues	193,295.50	95,442.48	97,853.02	202.53 %
405.000 Advertisements	9,700.00	7,500.00	2,200.00	129.33 %
406.000 Landscape Journal		37,500.00	-37,500.00	
408.000 Student Award Fees	1,550.00	400.02	1,149.98	387.48 %
410.001 CELA Fellows Fund	900.00	1,249.98	-349.98	72.00 %
420.002 Interest	4.24	225.00	-220.76	1.88 %
500.000 Annual Conference		9,000.00	-9,000.00	
Total Income	\$205,449.74	\$151,317.48	\$54,132.26	135.77 %
GROSS PROFIT	\$205,449.74	\$151,317.48	\$54,132.26	135.77 %
Expenses				
600.001 Management Fees	23,216.69	19,900.02	3,316.67	116.67 %
601.000 ASLA Framework		625.02	-625.02	
602.000 Bad Debts	32,305.77		32,305.77	
603.000 Bank Fees	1,329.96		1,329.96	
605.000 Conference Planning		5,599.98	-5,599.98	
607.000 Email Hosting	356.23	250.02	106.21	142.48 %
607.001 Web Hosting	20.00		20.00	
750.000 OPERATIONS				
750.002 Awards	587.75		587.75	
750.003 Banking	532.02	75.00	457.02	709.36 %
750.004 Credit Card Fees	8,016.38	3,283.50	4,732.88	244.14 %
750.005 CiviCore	750.00	900.00	-150.00	83.33 %
750.006 Corp Filing Fees	16.00		16.00	
750.007 Domain Registration/Certificate	40.00	19.98	20.02	200.20 %
750.009 Fellows Awards/Medals	3,327.89		3,327.89	
750.013 Legal & Professional Fees	295.00	3,412.50	-3,117.50	8.64 %
750.015 Office Supplies	77.02	450.00	-372.98	17.12 %
750.016 Office/General Administrative Expenses	20.80		20.80	
750.017 Paper Review		1,249.98	-1,249.98	
750.018 Postage	66.30	250.02	-183.72	26.52 %
750.020 Software	11,706.15		11,706.15	
750.021 Telephone		390.00	-390.00	
750.022 Social Media	156.00		156.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
751.000 Student Director/ 751.001 Janet Singer Scholarship	1,500.00		1,500.00	
Total 751.000 Student Director/	1,500.00		1,500.00	
752.000 Travel 752.001 Travel - Past President	1,395.37		1,395.37	
Total 752.000 Travel	1,395.37		1,395.37	
752.002 Travel - Executive Leadership	9,296.10		9,296.10	
752.003 Travel 1st VP		750.00	-750.00	
752.004 Travel-Exec Director	1,963.66	5,599.98	-3,636.32	35.07 %
752.005 Travel-President	976.08	3,100.02	-2,123.94	31.49 %
752.006 Travel-Regional Director	2,869.19	5,524.98	-2,655.79	51.93 %
Total 750.000 OPERATIONS	43,591.71	25,005.96	18,585.75	174.33 %
760.000 OTHER OPERATIONS EXPENSE 760.001 Accountant-Consulting	48.00		48.00	
760.005 President's Council	30,000.00		30,000.00	
760.007 Software-QuickBooks Online	3,696.06	424.98	3,271.08	869.70 %
760.008 Strategic Plan	159.75	574.98	-415.23	27.78 %
760.008 Strategic Plan	6,612.42		6,612.42	
Total 760.000 OTHER OPERATIONS EXPENSE	40,516.23	999.96	39,516.27	4,051.79 %
778.000 Tax Professional Fees	1,750.00	874.98	875.02	200.00 %
779.000 Miscellaneous Expense	178.09		178.09	
780.000 Website Development	20.00	5,665.02	-5,645.02	0.35 %
790.000 Publications. 790.002 Journal-Editorial Support	22,500.00		22,500.00	
Total 790.000 Publications.	22,500.00		22,500.00	
800.000 Meetings 800.100 Annual Conference	2,937.53		2,937.53	
800.300 Conference Calls	490.45		490.45	
800.350 Mid-Year Board Meeting	1,625.15		1,625.15	
800.400 Open Conference	94.04		94.04	
800.450 Staff Travel & Registration Annual Conference	561.75		561.75	
Total 800.000 Meetings	5,708.92		5,708.92	
Annual Conference - Fellows (deleted)		1,000.02	-1,000.02	
MEETINGS-old Annual Conference		8,490.00	-8,490.00	
Conference Calls		1,249.98	-1,249.98	
Mid-Year Board Mtg		6,100.02	-6,100.02	
Open Conf		1,500.00	-1,500.00	
Staff Travel & Registration Annual Conference		582.48	-582.48	
Total MEETINGS-old		17,922.48	-17,922.48	
PUBLICATIONS Landscape Journal		22,500.00	-22,500.00	
Editorial Support		22,500.00	-22,500.00	
Total Landscape Journal		45,000.00	-45,000.00	
Total PUBLICATIONS		45,000.00	-45,000.00	
Total Expenses	\$171,493.60	\$122,843.46	\$48,650.14	139.60 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
NET OPERATING INCOME	\$33,956.14	\$28,474.02	\$5,482.12	119.25 %
NET INCOME	\$33,956.14	\$28,474.02	\$5,482.12	119.25 %