

# CELA

## PROFIT AND LOSS COMPARISON

November - December, 2019

	TOTAL	
	NOV - DEC, 2019	NOV - DEC, 2018 (PY)
<b>Income</b>		
400.000 Member Dues		
400.001 Additional Faculty Based on Landscape Journal	32,700.00	
400.002 Affiliate	3,055.00	
400.003 Associate	6,000.00	1,000.00
400.004 Corresponding	625.00	375.00
400.005 Full Member Schools	164,920.00	
400.006 International	200.00	
<b>Total 400.000 Member Dues</b>	<b>207,500.00</b>	<b>1,375.00</b>
405.000 Advertisements	9,775.76	4,850.00
406.000 Landscape Journal	65,055.64	
408.000 Student Award Fees	700.00	1,550.00
410.001 CELA Fellows Fund		200.00
420.002 Interest	336.10	
500.000 Annual Conference		
500.001 Member Registration	4,770.00	
500.005 Pre-Con	150.00	
500.006 Offsite Events	30.00	
500.007 Field Sessions	69.00	
500.008 Sponsorship	1,940.00	
<b>Total 500.000 Annual Conference</b>	<b>6,959.00</b>	
<b>Total Income</b>	<b>\$290,326.50</b>	<b>\$7,975.00</b>
<b>GROSS PROFIT</b>	<b>\$290,326.50</b>	<b>\$7,975.00</b>
<b>Expenses</b>		
600.001 Management Fees	11,080.00	9,950.01
602.000 Bad Debts		2,060.00
603.000 Bank Fees	24.00	1,329.96
605.000 Conference Planning	113.75	
607.000 Email Hosting	112.48	66.31
607.001 Web Hosting	21.45	
750.000 OPERATIONS		
750.003 Banking	135.94	11.00
750.004 Credit Card Fees	2,594.26	275.67
750.005 CiviCore	150.00	150.00
750.009 Fellows Awards/Medals	11.00	
750.012 Insurance D & O	600.00	
750.015 Office Supplies	15.18	6.39
750.018 Postage	14.95	17.45
750.020 Software	1,470.00	
752.000 Travel		
752.001 Travel - Past President	1,336.21	
<b>Total 752.000 Travel</b>	<b>1,336.21</b>	

	TOTAL	
	NOV - DEC, 2019	NOV - DEC, 2018 (PY)
752.002 Travel - Executive Leadership	4,012.39	
752.004 Travel-Exec Director	1,128.62	
752.005 Travel-President	1,895.83	
<b>Total 750.000 OPERATIONS</b>	<b>13,364.38</b>	<b>460.51</b>
760.000 OTHER OPERATIONS EXPENSE		
760.001 Accountant-Consulting		30,000.00
760.007 Software-QuickBooks Online		99.75
<b>Total 760.000 OTHER OPERATIONS EXPENSE</b>		<b>30,099.75</b>
779.000 Miscellaneous Expense		150.00
780.000 Website Development		20.00
790.000 Publications.		
790.002 Journal-Editorial Support	5,250.00	
<b>Total 790.000 Publications.</b>	<b>5,250.00</b>	
800.000 Meetings		
800.100 Annual Conference	323.41	
800.300 Conference Calls		299.92
800.350 Mid-Year Board Meeting	4,167.02	1,625.15
<b>Total 800.000 Meetings</b>	<b>4,490.43</b>	<b>1,925.07</b>
<b>Total Expenses</b>	<b>\$34,456.49</b>	<b>\$46,061.61</b>
NET OPERATING INCOME	<b>\$255,870.01</b>	<b>\$ -38,086.61</b>
NET INCOME	<b>\$255,870.01</b>	<b>\$ -38,086.61</b>