

CELA

PROFIT AND LOSS COMPARISON

November 2018 - September 2019

	TOTAL	
	NOV 2018 - SEP 2019	NOV 2017 - SEP 2018 (PY)
Income		
400.000 Member Dues		
400.001 Additional Faculty Based on Landscape Journal	36,540.00	30,426.00
400.002 Affiliate	1,565.50	4,235.00
400.003 Associate	6,000.00	6,000.00
400.004 Corresponding	1,125.00	31.25
400.005 Full Member Schools	131,080.00	146,260.00
400.006 International	0.00	400.00
Total 400.000 Member Dues	176,310.50	187,352.25
405.000 Advertisements	23,245.00	20,370.00
408.000 Student Award Fees	1,550.00	800.00
409.000 Uncategorized Income	3,485.71	
410.001 CELA Fellows Fund	700.00	0.00
420.002 Interest	89.35	226.85
500.000 Annual Conference		15,550.93
Total Income	\$205,380.56	\$224,300.03
GROSS PROFIT	\$205,380.56	\$224,300.03
Expenses		
600.001 Management Fees	61,513.36	
601.000 ASLA Framework		1,250.00
602.000 Bad Debts	46,460.77	15,538.00
603.000 Bank Fees	1,329.96	
605.000 Conference Planning		10,000.00
607.000 Email Hosting	994.63	574.16
607.001 Web Hosting	259.75	
750.000 OPERATIONS		
750.002 Awards	587.75	3,650.00
750.003 Banking	1,111.62	96.00
750.004 Credit Card Fees	10,819.86	7,695.46
750.005 CiviCore	900.00	2,400.00
750.006 Corp Filing Fees	16.00	831.08
750.007 Domain Registration/Certificate	57.98	39.99
750.009 Fellows Awards/Medals	3,327.89	343.20
750.013 Legal & Professional Fees	2,584.00	
750.015 Office Supplies	108.25	401.14
750.016 Office/General Administrative Expenses	80.92	
750.017 Paper Review	2,500.00	2,500.00
750.018 Postage	112.08	655.11
750.020 Software	12,160.49	
750.021 Telephone		570.81
750.022 Social Media	0.00	
751.000 Student Director/		

	TOTAL	
	NOV 2018 - SEP 2019	NOV 2017 - SEP 2018 (PY)
751.001 Janet Singer Scholarship	1,500.00	
Total 751.000 Student Director/	1,500.00	
752.000 Travel		
752.001 Travel - Past President	1,395.37	
Total 752.000 Travel	1,395.37	
752.002 Travel - Executive Leadership	10,676.96	
752.003 Travel 1st VP		1,956.11
752.004 Travel-Exec Director	2,587.18	2,181.05
752.005 Travel-President	4,045.47	1,913.70
752.006 Travel-Regional Director	2,869.19	125.00
Total 750.000 OPERATIONS	57,441.01	25,358.65
760.000 OTHER OPERATIONS EXPENSE	48.00	
760.001 Accountant-Consulting	30,000.00	
760.005 President's Council	3,696.06	850.00
760.006 Professional Fees		32,340.00
760.007 Software-QuickBooks Online	159.75	1,540.02
760.008 Strategic Plan	13,404.67	
Total 760.000 OTHER OPERATIONS EXPENSE	47,308.48	34,730.02
778.000 Tax Professional Fees	1,750.00	7,876.25
779.000 Miscellaneous Expense	178.09	
780.000 Website Development	0.00	2,090.00
790.000 Publications.		
790.002 Journal-Editorial Support	36,725.00	
Total 790.000 Publications.	36,725.00	
800.000 Meetings		
800.100 Annual Conference	2,937.53	
800.300 Conference Calls	1,717.43	
800.350 Mid-Year Board Meeting	3,325.15	
800.400 Open Conference	94.04	
800.450 Staff Travel & Registration Annual Conference	0.00	
Total 800.000 Meetings	8,074.15	
Executive Director Search Costs (deleted)		367.98
MEETINGS-old		
Annual Conference		4,894.21
Attend Affiliate Orgs		2,230.67
CELA Annual Mtg-Bd Reimb		6,865.57
Conference Calls		1,923.20
Mid-Year Board Mtg		0.00
Open Conf		2,700.00
Staff Travel & Registration Annual Conference		2,431.76
Total MEETINGS-old		21,045.41
Payroll Expenses (deleted)		
Taxes (deleted)		0.00
Wages (deleted)		0.00
Total Payroll Expenses (deleted)		0.00
Payroll Related Expenses		
Graduate Student - Website (deleted)		700.00

	TOTAL	
	NOV 2018 - SEP 2019	NOV 2017 - SEP 2018 (PY)
Interim Business Manager (deleted)		2,750.01
Interim Executive Director (deleted)		27,499.98
Total Payroll Related Expenses		30,949.99
PUBLICATIONS		
Landscape Journal		
Editorial Support		22,500.00
School Subscriptions		22,536.13
Total Landscape Journal		45,036.13
Total PUBLICATIONS		45,036.13
Total Expenses	\$262,035.20	\$194,816.59
NET OPERATING INCOME	\$ -56,654.64	\$29,483.44
Other Expenses		
950.000 Brokerage Fees		301.70
950.001 Miscellaneous		-7,654.31
Total Other Expenses	\$0.00	\$ -7,352.61
NET OTHER INCOME	\$0.00	\$7,352.61
NET INCOME	\$ -56,654.64	\$36,836.05