

CELA

BUDGET VS. ACTUALS: FY18-19 BUDGET - FY19 P&L

November 2018 - September 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
400.000 Member Dues		27,500.00	-27,500.00	
400.001 Additional Faculty Based on Landscape Journal	36,540.00		36,540.00	
400.002 Affiliate	1,565.50	3,882.12	-2,316.62	40.33 %
400.003 Associate	6,000.00	5,500.00	500.00	109.09 %
400.004 Corresponding	1,125.00	229.13	895.87	490.99 %
400.005 Full Member Schools	131,080.00	137,500.00	-6,420.00	95.33 %
400.006 International	0.00	366.63	-366.63	0.00 %
Total 400.000 Member Dues	176,310.50	174,977.88	1,332.62	100.76 %
405.000 Advertisements	23,245.00	13,750.00	9,495.00	169.05 %
406.000 Landscape Journal		68,750.00	-68,750.00	
408.000 Student Award Fees	1,550.00	733.37	816.63	211.35 %
409.000 Uncategorized Income	3,485.71		3,485.71	
410.001 CELA Fellows Fund	700.00	2,291.63	-1,591.63	30.55 %
420.002 Interest	89.35	412.50	-323.15	21.66 %
500.000 Annual Conference		16,500.00	-16,500.00	
Total Income	\$205,380.56	\$277,415.38	\$ -72,034.82	74.03 %
GROSS PROFIT	\$205,380.56	\$277,415.38	\$ -72,034.82	74.03 %
Expenses				
600.001 Management Fees	61,513.36	36,483.37	25,029.99	168.61 %
601.000 ASLA Framework		1,145.87	-1,145.87	
602.000 Bad Debts	46,460.77		46,460.77	
603.000 Bank Fees	1,329.96		1,329.96	
605.000 Conference Planning		10,266.63	-10,266.63	
607.000 Email Hosting	994.63	458.37	536.26	216.99 %
607.001 Web Hosting	259.75		259.75	
750.000 OPERATIONS				
750.002 Awards	587.75		587.75	
750.003 Banking	1,111.62	137.50	974.12	808.45 %
750.004 Credit Card Fees	10,819.86	6,019.75	4,800.11	179.74 %
750.005 CiviCore	900.00	1,650.00	-750.00	54.55 %
750.006 Corp Filing Fees	16.00		16.00	
750.007 Domain Registration/Certificate	57.98	36.63	21.35	158.29 %
750.009 Fellows Awards/Medals	3,327.89		3,327.89	
750.013 Legal & Professional Fees	2,584.00	6,256.25	-3,672.25	41.30 %
750.015 Office Supplies	108.25	825.00	-716.75	13.12 %
750.016 Office/General Administrative Expenses	80.92		80.92	
750.017 Paper Review	2,500.00	2,291.63	208.37	109.09 %
750.018 Postage	112.08	458.37	-346.29	24.45 %
750.020 Software	12,160.49		12,160.49	
750.021 Telephone		715.00	-715.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
750.022 Social Media	0.00		0.00	
751.000 Student Director/				
751.001 Janet Singer Scholarship	1,500.00		1,500.00	
Total 751.000 Student Director/	1,500.00		1,500.00	
752.000 Travel				
752.001 Travel - Past President	1,395.37		1,395.37	
Total 752.000 Travel	1,395.37		1,395.37	
752.002 Travel - Executive Leadership	10,676.96		10,676.96	
752.003 Travel 1st VP		1,375.00	-1,375.00	
752.004 Travel-Exec Director	2,587.18	10,266.63	-7,679.45	25.20 %
752.005 Travel-President	4,045.47	5,683.37	-1,637.90	71.18 %
752.006 Travel-Regional Director	2,869.19	10,129.13	-7,259.94	28.33 %
Total 750.000 OPERATIONS	57,441.01	45,844.26	11,596.75	125.30 %
760.000 OTHER OPERATIONS EXPENSE	48.00		48.00	
760.001 Accountant-Consulting	30,000.00		30,000.00	
760.005 President's Council	3,696.06	779.13	2,916.93	474.38 %
760.007 Software-QuickBooks Online	159.75	1,054.13	-894.38	15.15 %
760.008 Strategic Plan	13,404.67		13,404.67	
Total 760.000 OTHER OPERATIONS EXPENSE	47,308.48	1,833.26	45,475.22	2,580.57 %
778.000 Tax Professional Fees	1,750.00	1,604.13	145.87	109.09 %
779.000 Miscellaneous Expense	178.09		178.09	
780.000 Website Development	0.00	10,385.87	-10,385.87	0.00 %
790.000 Publications.				
790.002 Journal-Editorial Support	36,725.00		36,725.00	
Total 790.000 Publications.	36,725.00		36,725.00	
800.000 Meetings				
800.100 Annual Conference	2,937.53		2,937.53	
800.300 Conference Calls	1,717.43		1,717.43	
800.350 Mid-Year Board Meeting	3,325.15		3,325.15	
800.400 Open Conference	94.04		94.04	
800.450 Staff Travel & Registration Annual Conference	0.00		0.00	
Total 800.000 Meetings	8,074.15		8,074.15	
Annual Conference - Fellows (deleted)		1,833.37	-1,833.37	
MEETINGS-old				
Annual Conference		15,565.00	-15,565.00	
Conference Calls		2,291.63	-2,291.63	
Mid-Year Board Mtg		11,183.37	-11,183.37	
Open Conf		2,750.00	-2,750.00	
Staff Travel & Registration Annual Conference		1,067.88	-1,067.88	
Total MEETINGS-old		32,857.88	-32,857.88	
PUBLICATIONS				
Landscape Journal		41,250.00	-41,250.00	
Editorial Support		41,250.00	-41,250.00	
Total Landscape Journal		82,500.00	-82,500.00	
Total PUBLICATIONS		82,500.00	-82,500.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Expenses	\$262,035.20	\$225,213.01	\$36,822.19	116.35 %
NET OPERATING INCOME	\$ -56,654.64	\$52,202.37	\$ -108,857.01	-108.53 %
NET INCOME	\$ -56,654.64	\$52,202.37	\$ -108,857.01	-108.53 %