

CELA

BUDGET VS. ACTUALS: FY18-19 BUDGET - FY19 P&L

November 2018 - August 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
400.000 Member Dues		25,000.00	-25,000.00	
400.001 Additional Faculty Based on Landscape Journal	36,540.00		36,540.00	
400.002 Affiliate	1,565.50	3,529.20	-1,963.70	44.36 %
400.003 Associate	6,000.00	5,000.00	1,000.00	120.00 %
400.004 Corresponding	1,125.00	208.30	916.70	540.09 %
400.005 Full Member Schools	131,080.00	125,000.00	6,080.00	104.86 %
400.006 International		333.30	-333.30	
Total 400.000 Member Dues	176,310.50	159,070.80	17,239.70	110.84 %
405.000 Advertisements	18,395.00	12,500.00	5,895.00	147.16 %
406.000 Landscape Journal		62,500.00	-62,500.00	
408.000 Student Award Fees	1,550.00	666.70	883.30	232.49 %
409.000 Uncategorized Income	3,485.71		3,485.71	
410.001 CELA Fellows Fund	700.00	2,083.30	-1,383.30	33.60 %
420.002 Interest	51.43	375.00	-323.57	13.71 %
500.000 Annual Conference		15,000.00	-15,000.00	
Total Income	\$200,492.64	\$252,195.80	\$ -51,703.16	79.50 %
GROSS PROFIT	\$200,492.64	\$252,195.80	\$ -51,703.16	79.50 %
Expenses				
600.001 Management Fees	52,768.36	33,166.70	19,601.66	159.10 %
601.000 ASLA Framework		1,041.70	-1,041.70	
602.000 Bad Debts	43,650.77		43,650.77	
603.000 Bank Fees	1,329.96		1,329.96	
605.000 Conference Planning		9,333.30	-9,333.30	
607.000 Email Hosting	994.63	416.70	577.93	238.69 %
607.001 Web Hosting	259.75		259.75	
750.000 OPERATIONS				
750.002 Awards	587.75		587.75	
750.003 Banking	998.68	125.00	873.68	798.94 %
750.004 Credit Card Fees	9,613.47	5,472.50	4,140.97	175.67 %
750.005 CiviCore	900.00	1,500.00	-600.00	60.00 %
750.006 Corp Filing Fees	16.00		16.00	
750.007 Domain Registration/Certificate	57.98	33.30	24.68	174.11 %
750.009 Fellows Awards/Medals	3,327.89		3,327.89	
750.013 Legal & Professional Fees	2,351.50	5,687.50	-3,336.00	41.35 %
750.015 Office Supplies	98.49	750.00	-651.51	13.13 %
750.016 Office/General Administrative Expenses	80.92		80.92	
750.017 Paper Review		2,083.30	-2,083.30	
750.018 Postage	87.63	416.70	-329.07	21.03 %
750.020 Software	12,090.49		12,090.49	
750.021 Telephone		650.00	-650.00	

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
750.022 Social Media	0.00		0.00	
751.000 Student Director/				
751.001 Janet Singer Scholarship	1,500.00		1,500.00	
Total 751.000 Student Director/	1,500.00		1,500.00	
752.000 Travel				
752.001 Travel - Past President	1,395.37		1,395.37	
Total 752.000 Travel	1,395.37		1,395.37	
752.002 Travel - Executive Leadership	10,676.96		10,676.96	
752.003 Travel 1st VP		1,250.00	-1,250.00	
752.004 Travel-Exec Director	2,587.18	9,333.30	-6,746.12	27.72 %
752.005 Travel-President	976.08	5,166.70	-4,190.62	18.89 %
752.006 Travel-Regional Director	2,869.19	9,208.30	-6,339.11	31.16 %
Total 750.000 OPERATIONS	50,215.58	41,676.60	8,538.98	120.49 %
760.000 OTHER OPERATIONS EXPENSE	48.00		48.00	
760.001 Accountant-Consulting	30,000.00		30,000.00	
760.005 President's Council	3,696.06	708.30	2,987.76	521.82 %
760.007 Software-QuickBooks Online	159.75	958.30	-798.55	16.67 %
760.008 Strategic Plan	13,404.67		13,404.67	
Total 760.000 OTHER OPERATIONS EXPENSE	47,308.48	1,666.60	45,641.88	2,838.62 %
778.000 Tax Professional Fees	1,750.00	1,458.30	291.70	120.00 %
779.000 Miscellaneous Expense	178.09		178.09	
780.000 Website Development	0.00	9,441.70	-9,441.70	0.00 %
790.000 Publications.				
790.002 Journal-Editorial Support	29,975.00		29,975.00	
Total 790.000 Publications.	29,975.00		29,975.00	
800.000 Meetings				
800.100 Annual Conference	2,937.53		2,937.53	
800.300 Conference Calls	1,717.43		1,717.43	
800.350 Mid-Year Board Meeting	3,325.15		3,325.15	
800.400 Open Conference	94.04		94.04	
800.450 Staff Travel & Registration Annual Conference	0.00		0.00	
Total 800.000 Meetings	8,074.15		8,074.15	
Annual Conference - Fellows (deleted)		1,666.70	-1,666.70	
MEETINGS-old				
Annual Conference		14,150.00	-14,150.00	
Conference Calls		2,083.30	-2,083.30	
Mid-Year Board Mtg		10,166.70	-10,166.70	
Open Conf		2,500.00	-2,500.00	
Staff Travel & Registration Annual Conference		970.80	-970.80	
Total MEETINGS-old		29,870.80	-29,870.80	
PUBLICATIONS				
Landscape Journal		37,500.00	-37,500.00	
Editorial Support		37,500.00	-37,500.00	
Total Landscape Journal		75,000.00	-75,000.00	
Total PUBLICATIONS		75,000.00	-75,000.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Expenses	\$236,504.77	\$204,739.10	\$31,765.67	115.52 %
NET OPERATING INCOME	\$ -36,012.13	\$47,456.70	\$ -83,468.83	-75.88 %
NET INCOME	\$ -36,012.13	\$47,456.70	\$ -83,468.83	-75.88 %