

CELA

BUDGET VS. ACTUALS: FY18-19 BUDGET - FY19 P&L

November 2018 - July 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
400.000 Member Dues		22,500.00	-22,500.00	
400.001 Additional Faculty Based on Landscape Journal	35,580.00		35,580.00	
400.002 Affiliate	2,310.50	3,176.28	-865.78	72.74 %
400.003 Associate	7,000.00	4,500.00	2,500.00	155.56 %
400.004 Corresponding	1,125.00	187.47	937.53	600.10 %
400.005 Full Member Schools	150,000.00	112,500.00	37,500.00	133.33 %
400.006 International		299.97	-299.97	
Total 400.000 Member Dues	196,015.50	143,163.72	52,851.78	136.92 %
405.000 Advertisements	16,940.00	11,250.00	5,690.00	150.58 %
406.000 Landscape Journal		56,250.00	-56,250.00	
408.000 Student Award Fees	1,550.00	600.03	949.97	258.32 %
409.000 Uncategorized Income	3,485.71		3,485.71	
410.001 CELA Fellows Fund	700.00	1,874.97	-1,174.97	37.33 %
420.002 Interest	38.25	337.50	-299.25	11.33 %
500.000 Annual Conference		13,500.00	-13,500.00	
Total Income	\$218,729.46	\$226,976.22	\$ -8,246.76	96.37 %
GROSS PROFIT	\$218,729.46	\$226,976.22	\$ -8,246.76	96.37 %
Expenses				
600.001 Management Fees	44,023.36	29,850.03	14,173.33	147.48 %
601.000 ASLA Framework		937.53	-937.53	
602.000 Bad Debts	43,650.77		43,650.77	
603.000 Bank Fees	1,329.96		1,329.96	
605.000 Conference Planning		8,399.97	-8,399.97	
607.000 Email Hosting	849.67	375.03	474.64	226.56 %
607.001 Web Hosting	238.30		238.30	
750.000 OPERATIONS				
750.002 Awards	587.75		587.75	
750.003 Banking	888.23	112.50	775.73	789.54 %
750.004 Credit Card Fees	9,350.71	4,925.25	4,425.46	189.85 %
750.005 CiviCore	900.00	1,350.00	-450.00	66.67 %
750.006 Corp Filing Fees	16.00		16.00	
750.007 Domain Registration/Certificate	40.00	29.97	10.03	133.47 %
750.009 Fellows Awards/Medals	3,327.89		3,327.89	
750.013 Legal & Professional Fees	1,623.75	5,118.75	-3,495.00	31.72 %
750.015 Office Supplies	88.02	675.00	-586.98	13.04 %
750.016 Office/General Administrative Expenses	80.92		80.92	
750.017 Paper Review		1,874.97	-1,874.97	
750.018 Postage	77.45	375.03	-297.58	20.65 %
750.020 Software	12,020.49		12,020.49	
750.021 Telephone		585.00	-585.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
750.022 Social Media	0.00		0.00	
751.000 Student Director/				
751.001 Janet Singer Scholarship	1,500.00		1,500.00	
Total 751.000 Student Director/	1,500.00		1,500.00	
752.000 Travel				
752.001 Travel - Past President	1,395.37		1,395.37	
Total 752.000 Travel	1,395.37		1,395.37	
752.002 Travel - Executive Leadership	10,676.96		10,676.96	
752.003 Travel 1st VP		1,125.00	-1,125.00	
752.004 Travel-Exec Director	2,587.18	8,399.97	-5,812.79	30.80 %
752.005 Travel-President	976.08	4,650.03	-3,673.95	20.99 %
752.006 Travel-Regional Director	2,869.19	8,287.47	-5,418.28	34.62 %
Total 750.000 OPERATIONS	49,005.99	37,508.94	11,497.05	130.65 %
760.000 OTHER OPERATIONS EXPENSE	48.00		48.00	
760.001 Accountant-Consulting	30,000.00		30,000.00	
760.005 President's Council	3,696.06	637.47	3,058.59	579.80 %
760.007 Software-QuickBooks Online	159.75	862.47	-702.72	18.52 %
760.008 Strategic Plan	13,404.67		13,404.67	
Total 760.000 OTHER OPERATIONS EXPENSE	47,308.48	1,499.94	45,808.54	3,154.02 %
778.000 Tax Professional Fees	1,750.00	1,312.47	437.53	133.34 %
779.000 Miscellaneous Expense	178.09		178.09	
780.000 Website Development	0.00	8,497.53	-8,497.53	0.00 %
790.000 Publications.				
790.002 Journal-Editorial Support	29,975.00		29,975.00	
Total 790.000 Publications.	29,975.00		29,975.00	
800.000 Meetings				
800.100 Annual Conference	2,937.53		2,937.53	
800.300 Conference Calls	1,403.39		1,403.39	
800.350 Mid-Year Board Meeting	3,325.15		3,325.15	
800.400 Open Conference	94.04		94.04	
800.450 Staff Travel & Registration Annual Conference	0.00		0.00	
Total 800.000 Meetings	7,760.11		7,760.11	
Annual Conference - Fellows (deleted)		1,500.03	-1,500.03	
MEETINGS-old				
Annual Conference		12,735.00	-12,735.00	
Conference Calls		1,874.97	-1,874.97	
Mid-Year Board Mtg		9,150.03	-9,150.03	
Open Conf		2,250.00	-2,250.00	
Staff Travel & Registration Annual Conference		873.72	-873.72	
Total MEETINGS-old		26,883.72	-26,883.72	
PUBLICATIONS				
Landscape Journal		33,750.00	-33,750.00	
Editorial Support		33,750.00	-33,750.00	
Total Landscape Journal		67,500.00	-67,500.00	
Total PUBLICATIONS		67,500.00	-67,500.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Expenses	\$226,069.73	\$184,265.19	\$41,804.54	122.69 %
NET OPERATING INCOME	\$ -7,340.27	\$42,711.03	\$ -50,051.30	-17.19 %
NET INCOME	\$ -7,340.27	\$42,711.03	\$ -50,051.30	-17.19 %