

**CELA**  
**PROFIT AND LOSS**  
 May 2019

	TOTAL	
	MAY 2019	NOV 2018 - MAY 2019 (YTD)
<b>Income</b>		
400.000 Member Dues		
400.001 Additional Faculty Based on Landscape Journal		35,580.00
400.002 Affiliate		2,310.50
400.003 Associate		7,000.00
400.004 Corresponding		1,125.00
400.005 Full Member Schools		150,000.00
<b>Total 400.000 Member Dues</b>		<b>196,015.50</b>
405.000 Advertisements	1,420.00	11,120.00
408.000 Student Award Fees		1,550.00
409.000 Uncategorized Income	1,226.46	1,226.46
410.001 CELA Fellows Fund		900.00
420.002 Interest	9.63	13.87
<b>Total Income</b>	<b>\$2,656.09</b>	<b>\$210,825.83</b>
<b>GROSS PROFIT</b>	<b>\$2,656.09</b>	<b>\$210,825.83</b>
<b>Expenses</b>		
600.001 Management Fees	3,316.67	26,533.36
602.000 Bad Debts	10,375.00	42,680.77
603.000 Bank Fees		1,329.96
607.000 Email Hosting	112.48	468.71
607.001 Web Hosting		20.00
750.000 OPERATIONS		
750.002 Awards		587.75
750.003 Banking	116.39	648.41
750.004 Credit Card Fees	560.11	8,576.49
750.005 CiviCore	150.00	900.00
750.006 Corp Filing Fees		16.00
750.007 Domain Registration/Certificate		40.00
750.009 Fellows Awards/Medals		3,327.89
750.013 Legal & Professional Fees		295.00
750.015 Office Supplies	1.07	78.09
750.016 Office/General Administrative Expenses	16.85	37.65
750.018 Postage	11.15	77.45
750.020 Software	124.34	11,830.49
750.022 Social Media		156.00
751.000 Student Director/		
751.001 Janet Singer Scholarship		1,500.00
<b>Total 751.000 Student Director/</b>		<b>1,500.00</b>
752.000 Travel		
752.001 Travel - Past President		1,395.37
<b>Total 752.000 Travel</b>		<b>1,395.37</b>
752.002 Travel - Executive Leadership	1,380.86	10,676.96

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752.004 Travel-Exec Director	61.77	2,025.43
752.005 Travel-President		976.08
752.006 Travel-Regional Director		2,869.19
<b>Total 750.000 OPERATIONS</b>	<b>2,422.54</b>	<b>46,014.25</b>
760.000 OTHER OPERATIONS EXPENSE		48.00
760.001 Accountant-Consulting		30,000.00
760.005 President's Council		3,696.06
760.007 Software-QuickBooks Online		159.75
760.008 Strategic Plan	2,061.60	8,674.02
<b>Total 760.000 OTHER OPERATIONS EXPENSE</b>	<b>2,061.60</b>	<b>42,577.83</b>
778.000 Tax Professional Fees		1,750.00
779.000 Miscellaneous Expense		178.09
780.000 Website Development		20.00
790.000 Publications.		
790.002 Journal-Editorial Support		22,500.00
<b>Total 790.000 Publications.</b>		<b>22,500.00</b>
800.000 Meetings		
800.100 Annual Conference		2,937.53
800.300 Conference Calls	544.30	1,034.75
800.350 Mid-Year Board Meeting	1,700.00	3,325.15
800.400 Open Conference		94.04
800.450 Staff Travel & Registration Annual Conference		561.75
<b>Total 800.000 Meetings</b>	<b>2,244.30</b>	<b>7,953.22</b>
<b>Total Expenses</b>	<b>\$20,532.59</b>	<b>\$192,026.19</b>
<b>NET OPERATING INCOME</b>	<b>\$ -17,876.50</b>	<b>\$18,799.64</b>
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